

## Preferred Bid #1

Subject FW: Windsor trailer

From Chris Norman <chris.norman@altg.com>

To Mike Kithcart <windsorgarage@echoes.net>

Cc Anne Jackson <anne.jackson@altg.com>

Date Monday March 9, 2026 3:02:42 PM

Mike,

Please find attached your trailer quote with the correct customer name and address.

Thanks,

**ALTA** EQUIPMENT  
COMPANY

UPTIME MATTERS

CHRIS NORMAN

TERRITORY ACCOUNT MANAGER

5985 Old Court Street Road

Syracuse, NY 13206

(607) 227-8264

[chris.norman@altg.com](mailto:chris.norman@altg.com)

[www.altg.com](http://www.altg.com)

*"Fostering Customers for Life"*

Attachments

JM022026-1TU Town of Winsor New York 25 Ton Tag.pdf (451 kB)

# Government Quote Form



Date: Feb 20, 2026  
Quote #: JM022026-1TU

## Solicitation Number Town of Windsor, NY

Globe Trailer Mfg., Inc. has provided in this proposal the following information:

(Check all that apply)

- Pricing       Delivery Schedule       Technical Requirements/Specifications  
 Statements of Capabilities       ORCA Registration       Other

### Supplier Information

Company Name: Globe Trailer Mfg, Inc.  
Address: 3101 59th Ave. Dr. E.  
City, State, Zip: Bradenton, FL 34203  
Phone: 941-753-2199 x 200  
Fax: 941-755-7604

Contract#: Sourcewell-092922-GLB  
FEID #: 20-0467977  
Cage Code: 30DZ6 DUNS#: 077295355  
Email: Jason@GlobeTrailers.com  
Contact Person: Jason Mercer

Manufacturers Location Same as above

Origin Inspection Location Same as above

### Customer Information

Agency Name: Town of Windsor  
Address: 174 Chapel Street  
City, State, Zip: Windsor, NY 13865  
Contact Person:

Phone:  
Fax:  
Email:

### Attached Documents List:

Description
Quote
Brochure
Warranty

# Government Quote Form

Quote #: JM022026-1TU



Globe Trailer Mfg, Inc.

**Exceptions:**

**Pricing:**

Qty.	UOM	Unit Price	Amount	Description
1	EA	\$29,539.13	\$29,539.13	25-Ton Tag Along, Spring Ride, 24' Deck, Oak Covered, Spring Ramps, 24 x 60 Ram
20	EA	\$69.13	\$1,382.60	Flush Mount "D" Rings
1	EA	\$2,726.07	\$2,726.07	*Sourced Goods* Air Ramp System
5	FT	\$124.82	\$624.10	Apitong Covered Rear Ramps
1	EA	\$576.06	\$576.06	New 36 x 60 Ramps
1	SET	\$768.08	\$768.08	Inboard Strobe Lighting Kit - Mounted Strobes in Rear Bumper
1	EA	\$691.27	\$691.27	Tool Box - Located/Built Into Tongue of Trailer
24	FT	\$92.17	\$2,212.08	Apitong Deck - Main Deck Per Foot 2" x 12" x 12' Planks - (In Lieu of Oak)
1	EA	\$4,224.41	\$4,224.41	Front Axle Lift - Add On for 25-Ton 25,000# Air Lift with Control Valve on Driver Sid
2	EA	\$1,655.63	\$3,311.26	Chain Slots Down Outer Rails
1,318	MI	\$3.75	\$4,942.50	Shipping to Syracuse, NY
<b>FET Tax (Conus)</b>				
<b>Shipping Cost (Conus)</b>				
<b>Total Price (Conus)</b>			<b>\$50,997.56</b>	
<b>Qty: 1</b>	<b>Total Qty Price (Conus)</b>		<b>\$50,997.56</b>	

# Government Quote Form

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Globe Trailer Mfg, Inc.

## Delivery Schedule:

Lead Time for Deliveries are all ARO (After Receipt of Order)

1. Initial Production Trailer: June/July '26
2. Full Production Lead Times: June/July '26
3. Final Delivery of All Units: June/July '26

Trailers are FOB Batavia, NY with inspection at origin and acceptance at destination

Trailers will be shipped by: Step Deck 48' or 53'

DCMA Shipping Responsibility Door to Door

(Check all that apply)

MSL Labels

RFID Tags

GBL/TCMD Data

## Special Terms & Conditions:

Qty.	Location
1	Syracuse, NY

Qty.	Location



# QUOTATION

6803 Manlius Center Road, East Syracuse, NY 13057 phone (315) 437-1471 fax (315) 437-4041

TO:  
**Customer** Town of Windsor  
**Address** 174 Chapel St  
**City, State, Zip Code** Windsor NY 13865  
**Contact Person** Mike Kithcart  
**Phone Number** 607-206-6567 **Fax Number**  
**Date of Quotation** 2/19/2026 **Quotation Price Good Through**  
**Salesman Name** Art Ospelt 607-727-5416

Stock #	New or Used	Description	Price:
184931		2026 FELLING FT-50-3 LP PLUS DECK TRAILER	
		24' DECK LENGTH IN 2" WHITE OAK	
		ENGINEERED FABRICATED HI-TENSILE MAIN FRAME BEAMS	
		6' WOOD INLAID BEAVERTAIL	
		DOUBLE INCLINE BEAVERTAIL	
		7'X38" WOOD INLAID, AIR OPERATED RAMPS	
		33" LOADED, 35" UNLOADED DECK HEIGHT	
		102" OD WIDTH	
		(14) 1" STRAIGHT D-RINGS	
		AIR, ABS 2S/1M, MERITOR WABCO BRAKES	
		25K OIL BATH AXLES	
		49" SPREAD SPRING SUSPENSION	
		AIR LIFT AXLE INCLUDES AIR RIDE ON THIS AXLE	
		(12) 235/75R 17.5J TIRES, 8 BOLT HUB PILOT WHEELS	
		6.3' CENTER OF COUPLER TO HEADBOARD HITCH LENGTH	
		3" ADJ LUNETTE EYE/PINTLE HITCH	
		140,000 LB TWIN 2 SPEED JACKS	
		7 POLE SEMI PLUG	
		LED LIGHTS, SEALED WIRING HARNESS	
		FELLING BLACK W/WHITE STRIPE	
		DOCUMENT HOLDER	
		2 STEPS, 1 ON STD HITCH, 1 FRONT OF AXLES ROADSIDE	
		5/8" SAFETY CHAINS, GRADE 80	
		TOOLBOX W/ LOCKABLE LATCH	
		TARIFF SURCHARGE	
		GVWR: 61,400 LBS	
		SOURCEWELL PRICING LIST LESS 12%	
		LIST PRICE \$ 54,746.00 LESS 12% = \$ 48,176.48	
		FREIGHT IN \$ 2,650.50	
		PDI \$ 550.00	
		TARIFF SURCHARGE \$ 411.69	
		TOTAL COST TO CUSTOMER \$ 51,788.67	
		Total List Price:	
		<b>SELL PRICE:</b>	\$51,789

**Description of Trade-In (Year, Make, Lienholder, Amount owed on unit, Gross Trade-in allowance)**


<b>DETAILS OF PROPOSED TRANSACTION:</b>		<b>TERMS AVAILABLE:</b>	
CASH PRICE	\$51,789	12mos @	=
-TRADE-IN (see above)	\$0	24mos @	=
NET PRICE	\$51,789	36mos @	=
SALES TAX (if applicable)	\$0	48mos @	=
FET ON NET (if applic.)		60mos @	=
<b>TOTAL PRICE</b>	<b>\$51,789</b>		

WE APPRECIATE THIS OPPORTUNITY TO QUOTE YOU. I ASSURE YOU THAT YOUR ORDER WILL BE MOST APPRECIATED AND HANDLED IN A PROMPT AND CAREFUL MANNER. PLEASE FEEL FREE TO CALL ME WHEN I CAN BE OF SERVICE...

*Art Ospelt*

Sales Representative

Thank You



**Prepared For**

TOWN OF WINDSOR HIGHWAY  
DEPARTMENT  
174 CHAPEL ST  
WINDSOR, NY 138654116

**Prepared By**

Chris Olds  
Five Star Equipment, Inc.  
1653 NY Route 11  
Kirkwood, NY 13795  
6073437221  
colds@fivestarequipment.com

**Quote Id** 1656063

**Creation Date** 20-Feb-2026

**Expiration Date** 15-Mar-2026

**Quote Summary**

<b>Equipment Summary</b>	<b>QTY In Group</b>
<b>EAGER BEAVER 25 XPL LIFT AXLE TAG TRAILER</b>	<b>1</b>
<b>Equipment Total</b>	<b>\$51,835.02</b>
<hr/>	
<b>Quote Summary</b>	
Total Selling Price	\$51,835.02
<b>Sub-total</b>	<b>\$51,835.02</b>
<b>Balance Due</b>	<b>\$51,835.02</b>

Salesperson : X \_\_\_\_\_

Accepted By : X \_\_\_\_\_